



KMG SYSTEMS LIMITED

Station Road, Gamlingay, Sandy, Beds SG19 3HE England

Tel: +44 (0) 01767 650760 Fax +44 (0) 01767 651622 email: recruitment@kmgsystems.com

KMG are seeking an International Sales Engineer.

KMG Systems Limited is a world leader in snack-food flavouring and transportation systems.

Unprecedented growth means we require a high calibre sales engineer to be part of a team that manages the sales channel into our world-wide customer base. Privately owned and based in Gamlingay, Bedfordshire, KMG are a well established and respected supplier and manufacturer of machinery to some of the world's largest snack food manufacturers.

This is an outstanding role for the right candidate

Key Responsibilities:

- maintaining relationships and making contact with new customers
- personally close sales
- travel to visit customers in Europe and worldwide
- identifying the needs of customers and creating sales proposals to meet their needs, with the support of the Technical department marketing and trade show planning participation as part of sales team
- marketing and trade show planning/participation as part of sales team

Sales Skills:

- the ability and desire to give value to the customer
- excellent communication and presentation skills
- a positive, confident, persistent and determined approach
- self motivated, willing to go the extra mile
- the skills to work both independently and as part of a team
- a good level of numeracy

Sector Specific Skills:

- ability to read engineering drawings
- basic technical ability and knowledge of process engineering
- capital equipment background preferred

Due to the nature of the role and the close involvement with the design proposal process it is preferred the candidate would be within daily commuting distance of the office. Re-location assistance will be provided.

Salary and benefits to attract the best.

In the first instance please send your CV to recruitment@kmgsystems.com.

Directors:
K L Maddocks MSc
J K Maddocks MA Oxon
H L Weatherley

Company Registration No:
1357835 (England)

Registered Office:
Station Road, Gamlingay
Sandy, Beds, SG19 HE